

## KRISTEN JONES

TOP REAL ESTATE LEADER  
OF ALEXANDRIA

**KRISTEN JONES REAL ESTATE**  
**PRESIDENT AND CEO**

For Kristen Jones, real estate is all about envisioning a property's limitless possibilities. The accomplished president and CEO of Kristen Jones Real Estate specializes in Northern Virginia real estate and is adept at visualizing and explaining how a home can be transformed to suit her clients' needs.

"I can see potential and paint the picture of what a home could be and what buyers are looking for in a home," says Jones. "I enjoy talking to people, connecting them with a home and working with all types of personalities. Showing beautiful homes is a perk of real estate."

Through her consistency, patience and perseverance, Jones has built an impressive reputation for real estate excellence that has been recognized internationally. This year, she was named one of Vogue's Most Influential Women in Washington, DC, for her highly-applauded work. Modern Luxury regularly ranks Jones among DC Magazine's Top 50 Real Estate Agents and Dynamic Women of Washington.

Always acting with her clients' best interests in mind, this Luxury Industry Leader recommends her clients consider their commute, workday and weekend routines before deciding on the ideal location of their new home.

"When you purchase a home, you are also buying a lifestyle that comes along with it," explains Jones.

Passionate about supporting local businesses, Jones is the devoted sponsor of the Old Town Boutique District and its annual warehouse sale.

"I love supporting local businesses and seeing them thrive," says Jones.

This month marks the real estate maven's 20th wedding anniversary, and she is elated. Jones and her spouse are proud parents of two teenage boys, and they enjoy skiing, mountain biking, surfing and watching football as a family.

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